

Jan Pošvář will lead JŠK's Business Development

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Jan Pošvář became JŠK's new business development manager in March. He will focus primarily on developing business opportunities in all areas of the law firm's activities as well as the implementation of business development and marketing tools.



Jan previously held similar positions at the international law firms Kinstellar, Schönherr and Taylor Wessing. Over the course of his career, he has also advised other companies in the B2B sector on the Czech and Central European markets. He gained significant experience in the field of corporate and strategic communications during his time at ČEZ Group and in cooperation with other players in the energy sector. More recently he coordinated the market entry of the international FIT + brand of personal fitness centres into the Czech and Slovak markets.

"We are pleased that Jan has decided to strengthen the JŠK team by overseeing our business development and marketing activities," said Tomáš Doležil, partner and head of JŠK's M&A practice. "His many years of experience, wealth of contacts and work ethic speak for themselves."

In JŠK, he will be primarily responsible for developing and coordinating new business opportunities, processing and implementing projects within business development, marketing and strategic communications. He will work closely with all the firm's partners.

"I am delighted to be returning to the professional services environment after a several years' hiatus and I firmly believe that my experience in this area, as well as newly gained experience in other fields, will be of great benefit both to the JŠK team and to business development in the B2B field," said Jan.

About JŠK

JŠK is a medium-sized law firm providing services to clients in all areas of commercial law, especially in M&A, banking and finance, insurance, construction, real estate and energy. The firm has been operating on the Czech market for more than 18 years and its clients include banks, insurance companies, private equity funds and multinational corporations, as well as medium-sized companies and individual investors.

JŠK is a member of PONTES, a unique network of similarly specialised law firms, which includes firms from Central and Eastern Europe. PONTES members currently operate in Bratislava, Budapest, Bucharest, Prague, Sofia, Warsaw and Vienna.

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